



MHS OVERVIEW

Management Health Solutions is a leading, independent provider of inventory optimization solutions for hospitals and healthcare systems nationwide. Combining a deep expertise of automation with a strong core competency in the healthcare industry, MHS developed OPTIC (Optimal Inventory Control) – a powerful suite of services, and software applications that provide hospitals with the resources, processes and technology they need to completely automate and control their supply chain.

Using OPTIC, hospitals control and automate the supply chain from the receiving dock all the way to the operating room, and every point in between, including warehouse functions, distribution and clinical supply management. Our unique, three-step system of counting, cleaning and optimizing inventory uses state-of-the-art technology and mobile hand held devices. This enables our hospital clients to reach optimal inventory levels, resulting in dramatic improvements in patient care, revenue recognition and cost management:

COUNT - Our team begins with a comprehensive onsite assessment and inventory analysis using a proprietary process methodology. Summaries and reports are generated back to key personnel and viewed via our web portal - which allows individuals to see, monitor, and analyze the data in any manner they need.

CLEAN -MHS has devised a methodology to help hospitals achieve clean, accurate data, and to maintain it on an ongoing basis. We start with a complete cleanse of all master file data, and moving forward, the data can be maintained on a daily, weekly, monthly and annual basis.

OPTIMIZE - Taking inventory optimization to the next level, we look deeply into the clinical supply process to identify further opportunities to reduce inventory expenses and achieve operational efficiencies.

To date, MHS has significantly contributed to helping hospitals

streamline their supply chain activity. Our expertise, core competencies and investment in technology are key components, such as:

- MHS currently provides over 500 hospitals with inventory optimization solutions
- MHS has managed over 2,000 inventory engagements
- MHS has valued approximately \$2.2 billion in assets from 2007 through 2010
- Our reference database holds over 450,000 total unique items
- We house over 50 Production Servers
- Over 400,000 SKU's run through our applications every day
- MHS employs over 150 people, 65 of which are full time
- MHS growth is targeted to rise 900% over a two year time period
- MHS ranks 98% in customer satisfaction

Customer satisfaction is core to our business and long term strategy. Because OPTIC is the only end to end solution in the industry, we work closely with the hospital staff to ensure complete customer satisfaction. In addition to our 24/7 customer support, we engage clients in satisfaction surveys after each engagement- so we can ensure our solutions are running smoothly and the client is satisfied. Any bugs reported are addressed and corrected immediately, and client contact is maintained on an ongoing basis.

Much more than just inventory control, OPTIC is transforming the supply chain process for hospitals nationwide. We help our clients recognize the power of optimizing supply chain activities using real-time, accurate data to make intelligent business decisions. Our solutions give hospitals the data, analytics and intelligence they need to make actionable business decisions with confidence. Our solutions help hospitals recognize and understand important industry trends, and provide the data and analytics needed to benchmark their services and improve patient care. Management Health Solutions is the hospital's best resource to achieve accurate data, the technology to manage that data, cost management, and revenue recognition.